RI, Resource investigator

**Characteristics:**

* Extroverted, enthusiastic, curious, **communicative.**
* Resource Investigators are good communicators both inside and outside the organisation.
* They are **natural negotiators**, adept at exploring new opportunities and **developing contacts.**
* Although not necessarily a great source of original ideas, they are **quick to pick up other people’s ideas and build on them.**
* They are skilled at finding out what is available and what can be done, and usually get a warm welcome because of their **outgoing nature.**
* Resource Investigators have **relaxed personalities** with a strong inquisitive **sense and a readiness** to see the possibilities of anything new.   
  However, unless they remain stimulated by others, their enthusiasm rapidly fades.

**Function:**

* Resource Investigators are **quick to open up and exploit opportunities.**
* They have an ability to **think on their feet** and to probe others for information.
* They are the best people to **set up external contacts**, to search for resources outside the group, and to **carry out any negotiations** that may be involved.

**Strengths:**

* A capacity for finding useful people and promising ideas or opportunities, and a general **source of vitality.**

**Allowable Weaknesses:**

* Liable to **lose interest** once the initial fascination has passed.